Logistical Issues in a Deregulated Grain Market

Introduction
Impact of Deregulation on Logistics
Future Challenges
Impact on Logistics

• Past Structure
  − Built for Regulated Export Market

• Current Structure
  − WA Bulk Loading Auction System
  − Grain Express- Rail
  − Container Trade
  − Terminal Capacity
  − Farm Storage

WA Bulk Exporters - then
AWB
Grain Pool of WA

WA Bulk Exporters - now
AWB
CBH
Toepfer
Glencore
Viterra
Bunge
Cargill
Emerald
Plum Grove
Louis Dreyfus
GrainCorp
Riverina/Mitsubishi
Gavalon
Future Challenges

• Storage – Farm V’s Central
• Feed v’s Food (eg certification EU)
• Number of Competitors/Requirements
• Road/Rail
• Quality/Efficiencies
• GMO/Organic
• Supply/Demand variation
• Domestic/Export/Containers